

COVERING
YOUR MOST
IMPORTANT
ASSET AND
BUILDING
RELATIONSHIPS

7 QUESTIONS
YOU MUST
ASK TO GET
THE BEST
VALUE ON
YOUR NEXT
ROOF





COPYRIGHT © 2018
PUBLISHED BY ASSET
ROOFING
BOTHELL, WA 98012,
(425) 551-ROOF

7 QUESTIONS YOU MUST ASK A PROSPECTIVE ROOFER TO GET THE BEST VALUE ON YOUR NEXT ROOF:

- 1) How often does your company go over bid or quote?
- 2) How often does your company finish on time?
- 3) How often have there been injuries on the job?
- 4) What is your company's communication plan?
- 5) How long has your crew been together?
- 6) How firm is your pricing?
- 7) What non-profits does your company support?

COPYRIGHT © 2018
PUBLISHED BY ASSET ROOFING
BOTHELL, WA 98012

All rights reserved. Except as permitted under U.S. Copyright Act of 1976, no part of this publication may be reproduced, distributed, or transmitted in any form or by any means, or stored in a database or retrieval system, without the prior written permission of the publisher.

1) HOW OFTEN DOES YOUR COMPANY GO OVER BID OR QUOTE?

Asset Roofing Company will go over every bid or quote with you, explaining our pricing our process and our products. We provide honest pricing which has already taken into account the best pricing we can provide. However, we do offer a referral discount. You can lower your quote if you refer someone to us in your neighborhood, as we can achieve more efficiency if we are working on two roofs in one neighborhood.

2) HOW OFTEN DOES YOUR COMPANY FINISH ON TIME?

One of our core values is "do what you say."
Therefore, when we give you a start and finish date,
those will be the dates the project will start and end.

3) HOW OFTEN HAVE THERE BEEN INJURIES ON THE JOB?

The safety of our crew and team members is very important to us. Even more important is the safety of our clients, their families and their friends. "Safety is first, second and third" is one of our core values. Our current crew has worked together for over three years with zero injuries.

4) WHAT IS YOUR COMPANY'S COMMUNICATION PLAN?

Communication is key to a great relationship. We will provide you with a daily progress report updating you on what was accomplished and completed so that there are no questions on the status of your project. Most of our clients say this is one of the most appreciated services we provide.

5) HOW LONG HAS YOUR CREW BEEN TOGETHER?

Our current crew has worked together for over three years with zero injuries. The Asset Roofing Company Team is founded on the belief that each member is active in our mission. We have created an environment and culture of encouragement and promotion. We want everyone on our team to achieve all of their goals and we do this by providing our clients the highest level of service over a long period of time.

6) HOW FIRM IS YOUR PRICING?

As mentioned, we provide honest pricing which has already taken into account the best pricing we can provide. We do offer a referral discount, which could lower your quote if you refer someone to us in your neighborhood as we can achieve more efficiency if we are working on two roofs in one neighborhood.

7) WHAT NON-PROFITS DOES YOUR COMPANY SUPPORT?

We are strong supporters of the Wounded Warrior organization and the YMCA.

We enthusiastically donate our time, money and services to these worthy organizations.



At Asset Roofing Company our mission is to build long term relationships with our clients and the community. We work with dedication and integrity and strive for a position of leadership in the roofing industry. We create long-term relationships with our clients by consistently exceeding expectations, one asset at a time.